



## Uncle Teddy's Hat



My Grandfather was larger than life and remains a large influence on me even 25 years after he passed away. He had one of the last recorded cases of Polio in the United States before the vaccine was created. Some of our readers might remember me writing about how he commuted to New York City before anything was "handicap accessible" and had to lift one leg at a time with his hands to get upstairs. He would fall sometimes and hurt himself, including a few times when he cut his head open.

My grandfather was not going to let his disease stop him from living life. As an adult I came to realize that music and comedy were his medication. He laughed every day, and often. I have fond childhood memories of him making us laugh all day long. As a child I didn't connect to his love of music, but as an adult there is a full appreciation of it. Below is a song he wrote. I have no idea if his sense of humor will translate to readers in this format as it should, but either way, it's how we will honor him as we celebrated St Patrick's Day this past weekend. Enjoy!

I went out on St Patty's Day, a nip was in the air  
On my way to see the parade, and then Heaven knows where  
The clothes I wore were mostly green and matched except for that  
I wore Terry Fogarty overcoat, and Uncle Teddy's Hat

I stopped for a green carnation, to wear on my lapel  
The girl just grabbed me by the arm, she then began to yell  
'I'll sell a flower to any man, sir, except for a gentleman that  
Wears Terry Fogarty's overcoat, and Uncle Teddy's Hat'

I stopped into my favorite place and ordered up a brew  
But what the barman said to me was not entirely new  
'I'll sell you a drink any time, my friend, even lend you an ear for a chat  
But not while you're wearing that overcoat, and Uncle Teddy's Hat'

I got on a bus to go downtown, before I could pay my fare  
The driver said 'Hey mister, you're not going anywhere  
I've let many folks ride my bus, even if they were flat  
But not with Terry's overcoat, and Uncle Teddy's Hat'

I finally got to the parade and walked up to the front  
A policeman soon came over, and said 'I must be blunt  
We get all kinds of people standing around, but none of them we know  
Would wear Terry Fogarty's overcoat, with Uncle Ted's chapeau'

The jury said 'he's guilty, there's nothing can be done'  
My lawyer he had given up, the case could not be won  
The judge said 'Twenty years aint much, if you consider that  
He wore Terry Fogarty's overcoat, with Uncle Teddy's Hat'

Now when my days are over, and on the gates I knock  
I fear that one thing in my life will be the only block  
Saint Peter will say 'There is no man for whom I'll lay the mat  
Who wears Terry Fogarty's overcoat, with Uncle Teddy's Hat'

Sincerely,  
Gary

### **Trivia:**

1. What do historians believe was St. Patrick's name at birth?
  - a. Trevet Batilde
  - b. Alden Beckette
  - c. Maewyn Succat
  - d. Merwyn McGeet

2. Which city has had a huge St. Patrick's Day parade and celebration since 1813?

- a. Savannah, Ga.
- b. Cleveland, Ohio
- c. San Francisco
- d. New Orleans

**Bonus Questions:**

Who was St. Patrick?

- A. A resident of Britain who was captured and enslaved in Ireland and then went on to convert thousands of Irish people to Christianity.
- B. An Irish monk who banished snakes from Ireland when they began destroying the potato crops.
- C. A British sailor who was captured by Irish pirates and converted them to Christianity before they made him walk the plank.
- D. An Irish monk who saved his countrymen by warning them of a British invasion after receiving a vision from God of a great battle.

(The best answer will receive a \$25 gift card!)

February 2017 Trivia Winner is...

**Bob Tharnish**

To participate in our trivia questions, submit your answer by clicking [\*here\*](#).

**We will select one winner at random who will receive a \$25 Gift Card.**



## IDAP Webinar

In today's environment, an effective tool to manage inventory and data has become increasingly necessary for Forwarder's List members. Processes for pulling reports can be time-consuming, and data is not typically interactive or actionable.

A system like Provana's industry-leading IDAP (Integrated Data Analysis Platform), provides firms a tool to deliver the insights needed to manage their inventory in a simple, blazing-fast manner.

Sean Clark of Provana will be conducting a webinar to demonstrate IDAP and explain the next steps needed to implement this tool at your firm.

Date: Wednesday, April 19th

Time: 11:00 AM CST

To register, please click on the link below and follow the registration instructions.

[Register for the IDAP Webinar Today!](#)

- UNDERSTAND your data. IDAP lets you identify where in the collection lifecycle your claims are, and to view your inventory with the same lens as your clients.
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If you are interested but unable to attend or have questions, please email [info@provanallc.com](mailto:info@provanallc.com)



## [Can Your Small Business Save Time and Money by Switching to Mobile Payment Processing?](#)

by Sarita Harbour

Bryan Clayton of Greenpal has been in landscape contracting his entire career. Clayton's business used to get paid the old-fashioned way: by sending invoices and follow-up payment notices via mail well after a job was completed.

Getting paid took a long time, and managing the paper trail and accounts receivable ate up valuable staff time.

**[Read More](#)**

## [SquareTwo Financial Corp files for Chapter 11](#)

by Kanishka Singh

Colorado-based debt collector SquareTwo Financial Corp filed for Chapter 11 bankruptcy on Sunday in the U.S. Bankruptcy Court for the Southern District of New York, the company said in a statement.

SquareTwo reached an agreement with Resurgent Holdings LLC to take ownership of the debt collector's portfolio of assets, with Resurgent agreeing to invest \$405 million, according to the filing.

**[Read More](#)**

## [How To Choose The Right Type Of Credit For Your Business](#)

by Ami Albernaz

Credit is essential for most businesses to grow, seize opportunities and fill in cash-flow gaps. In a recent Chase for Business survey of 2,600 business owners, around 70% reported that they use some form of financing.

There's a range of credit options to choose from if you're a business owner. The trick is finding the one that best matches your needs and objectives.

**[Read More](#)**

## [Here's What Uber Drivers Actually Think About the Company's PR](#)

## Nightmares

by Lisa Eadicicco

Uber's 2017 has been off to a rough start.

More than 200,000 users reportedly stopped using the app in late January as part of the recent #DeleteUber movement. Less than a month later, former Uber engineer Susan Fowler wrote a scathing account of her time at the company, citing a sexist and chaotic environment.

[Read More](#)

## Federal Reserve Raises Interest Rates for Second Time in 3 Months

by Martin Crutsinger

The Federal Reserve has raised its benchmark interest rate for the second time in three months and signaled that any further hikes this year will be gradual. The move Wednesday reflects a consistently solid U.S. economy and will likely mean higher rates on some consumer and business loans.

The Fed's key short-term rate is rising by a quarter-point to a still-low range of 0.75 percent to 1 percent. The central bank said in a statement that a strengthening job market and rising prices had moved it closer to its targets for employment and inflation.

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## JC Penney Is Closing These 138 Stores: Texas, Minnesota Hit Hardest

by Victoria Craig

Struggling department-store chain JCPenney (JCP) on Friday released a list of 138 upcoming store closures as part of a previously-announced plan Opens a New Window.to kick start growth and turn more focus to its e-commerce platforms.

With closures slated for 41 states, the biggest cuts are set to take place in Texas where the company plans to shutter nine of its retail locations, and Minnesota - where eight stores will go dark.

[Read More](#)

## Wells Fargo looks to reward investors with more cash

by Jeff Cox

Wells Fargo shareholders still upset over the bank's misconduct can take solace that they'll be getting rewarded for not bailing out.

Bank CEO Tim Sloan told CNBC that his goal is to reduce the company's capital ratio so it can return more cash to investors.

[Read More](#)

### *Quotes*

"To succeed in life, you need three things: a wishbone, a backbone and a funny bone." ~ Reba McEntire

"I say luck is when an opportunity comes along and you're prepared for it." -  
Denzel Washington

## **Calendar of Events**

If you would like to meet with **Gary Tier** at any event he is attending, please click [here](#) to request a meeting.

### CLLA

Chicago, IL

April 6 - 8, 2017

<http://clla.org/events/EventDetails.aspx?id=856487&group=>

### NARCA

Orlando, FL

May 17 - 20, 2017

<http://www.narca.org/page/spring17home>

### CLLA/IACC

Seattle, WA

July 14th - 17th, 2017

<http://cila.org/events/EventDetails.aspx?id=856513&group=>

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