

Having trouble viewing this email? [Click here](#)

AUGUST 2012

# Moving Forward

The Forwarders List of Attorneys  
100 Overlook Drive, 2nd Floor  
Princeton, New Jersey 08540  
800-638-9200 Fax: 609-375-2753  
[www.forwarderslist.com](http://www.forwarderslist.com)



## Publisher's Memo

### It's About More Than The Gold Medal



Dear Friends and Colleagues,

Like many of you, I've been enjoying the Olympics for the past few weeks. For me, the Olympics stands for patriotism, excellence and competition. It is not unlike how we view things here at Forwarders List.

The Olympic games date back to the 8th Century BC. It is a time when the world comes together, where people from different cultures stand on the commonality of the sport in which they participate. The Olympics, perhaps more than any other forum, shows how sports can cut through differences and provide a place to be united even as we compete. When our athletes perform well, and especially when they win, most of us are filled with pride. We can all agree that the United States is not perfect - and I'm certainly not pleased with the current state of affairs in our great nation at the moment - but the Olympics reminds me that there is no place I'd rather be. It is a good time to reflect on all that is good in the USA.

As we watch the daily competitions, it is apparent excellence is everywhere - among winners and losers. These athletes train hard, eat right, and exercise a level of focus that is beyond most of our reach. They have studied and acted strategically in all areas to gain every possible advantage available to them. And perhaps most importantly, they remain good sports in the eyes of defeat. Falling short before the world after devoting years in training is devastating, but these athletes do not just demonstrate strength in body, but also strength in character as they express happiness for the winners. A person can't help but be inspired to do better when witnessing the high level of internal and external discipline these athletes demonstrate individually and collectively. Olympic athletes push for excellence in their craft every day, and it's something to admire and emulate.

The competition of the Olympics is enthralling. When I refer to competition, I mean more in relation to how the athletes compete with themselves than against one another. In many events - think swimming, track and field, and gymnastics as examples - the athletes are challenging their personal bests. When 25 year old Rebecca Soni (who, incidentally, is from Central New Jersey) broke the world record in the 100 meter breaststroke and won a medal for the U.S., her post competition remarks were focused

on the fact that she broke through a time barrier. Achieving her goal and breaking the world record meant "so much more than just winning the gold." Think about that - this athlete was pushing herself every day in the pool on her own chasing a time. When she beat the time, it had little to do with the gold medal or even her competitors; it was the competition to be the best that she could be. And that, my friends, is the embodiment of the Olympic games. The spirit of the games has endured through centuries of feast and famine, disaster and destruction, and thru the best and worst times of mankind.

Forwarders List is proud to have been in business in the U.S.A. since 1922. In our 90th year of continuous operation, we remain proud to represent the U.S. in our dealings overseas. Forwarders List, like the Olympics, is global and we connect business people from all around the world. In our every day routine, we strive for excellence in the service that we provide and are constantly looking for better ways to do business and serve our clients. The competition within continues to push us to new heights. If you know anyone who might be interested in joining Team Forwarders List, send them our way. We'll help them make their business the best it can be.

Regards,

*Gary*



The Urban Dictionary defines a New York Minute as an "instant". Johnny Carson is reported to have defined it as the time it takes "From the (traffic) lights to turn green, till the guy behind you starts honking his horn". For the average person, the New York Minute is that much needed speed to accomplish a given task. Being a southern girl myself, I prefer to define the New York Minute as efficiency at its finest. It is the ability to take what could be a long drawn out process and shorten it so that I have the time to do the finer things in life, like sitting on my front porch watching my daughter run in the sprinkler.

Finding a local counsel or "stand in" attorney to represent your client and firm does not need to take a Texas Minute. (Everything is bigger in Texas, so I'm taking some liberties here and announcing that a Texas Minute is MUCH longer than 60 seconds).

Local Counsel Collective strives to make your business more efficient and giving your staff the stress free opportunity to turn their minds to other tasks at hand. (No horns honking needed to get your staff on to the next goal of the day.) Simply type court & hearing information and upload it to our secure system. With our ever growing nationwide network of experienced and FD CPA trained attorneys, your hearing will be picked up in a Local Counsel New York Minute. In fact, our clients often say that their hearing is covered by one of our attorneys before they even log off our website - and hearing results are always reported within 24 hours..

We use technology that is developed in-house. Our user-friendly software is constantly evolving to ensure low overhead costs and responsive communication in a New York Minute. The end result maximizes account liquidation by freeing your valuable collection personnel and scheduling staff. In addition, our customer service is best in class. You can call us 24 hours/day, e-mail any of our staff members (or myself at

tracyjo@localcounselcollective.com), open a help ticket or chat with us live on the website. We are even set up with WebEx and Cisco Telepresence for face to face HD meetings even if you're thousands of miles away.

Local Counsel Collective can take your company from moving at a Texas pace to a New York Minute. For more information feel free to contact us at 1.800.910.1492 or info@localcounselcollective.com. We look forward to hearing from you and answering all of your questions and helping your company stay just one step ahead in this fast paced market. Our staff prides itself on maintaining New York speed with Texas "southern" hospitality-the perfect combination of two worlds. We look forward to working with you and changing the "pace" of your business.

[www.localcounselcollective.com](http://www.localcounselcollective.com)

## Debt Collection Stocks Enjoying A Pretty Good Quarter



There are four publicly traded companies that derive the bulk of their revenue from working post-chargeoff consumer receivables. These companies fall into

a generally accepted definition of "debt collector."

But all four aren't really debt collectors, they are debt buyers. Each uses capital to purchase portfolios of debt and then attempts to get a return on their investment by collecting the debt from consumers. It doesn't matter...they're debt collectors for this purpose (well, it *does* matter, for a lot of reasons, but we'll discuss that another time). [Read More](#)

## Florida Mayor may be Pursued by Debt Collectors he Voted to give More Power



The mayor of one Florida town may have just sicced debt collectors on himself.

Steve Bateman, the mayor of Homestead, Florida, owes thousands of dollars in fees to his

city's development services department, which the city may come collect, the *Miami Herald* reports. That's because of Bateman himself, who recently voted to expand Homestead's use of a debt collector to go after residents who haven't paid their bills. [Continue Reading](#)

### In This Issue

Debt Collection Stocks Enjoying a Pretty Good Quarter

Florida Mayor may be Pursued by Debt Collectors he Voted to give More Power

What do YOU think?

Gary's Calendar of Events

### WELCOME!

Welcome to the newest members of **The Forwarders List!** Click [here](#) to request a list of these firms.

### Food for Thought

"Nothing can stop the man with the right mental attitude from achieving his goal; nothing on earth can help the man with the wrong mental attitude."

-Thomas Jefferson

"People sometimes attribute my success to my genius; all the genius I know anything about is hard work."

-Alexander Hamilton

# What do YOU think?

## What is your favorite Summer Olympics event?

- A. Swimming
- B. Basketball
- C. Gymnastics
- D. Track and Field
- E. Other \_\_\_\_\_

To participate in our poll questions, submit your answer and the reason(s) why by clicking [here](#).

**We will select one winner at random who will receive a \$25 Gift Card.**

The results will be posted in next month's issue of "Moving Forward."



**Last month, we asked what is your favorite way to spend the 4th of July?  
Here's what you had to say:**

Most of you enjoy doing multiple activities on the 4th of July. Barbecuing with family while watching fireworks seems to be the most popular event!

Our July Winner, **Wanda Borges from Borges & Associates, LLC** shared the events of her day with us:

*"This year, we spent the entire afternoon/evening on our back deck. We ate and drank and shared stories and laughed and enjoyed some fireworks that our neighbors displayed. No one had to drive far. The evening was totally relaxed. And the company of our close friends is and always will be precious."*

Thanks to everyone who participated.

## Gary's

## Calendar of Events

If you would like to meet with **Gary Tier** at any event he is attending\*, please click [here](#) to request a meeting, or click on the event title for more information.

### TRIVIA

**When were the Olympics first televised?**

Answer: The first games to be televised were in 1936 at Berlin. They were shown around Berlin on large screens. It was not until 1960 that the Olympic Games in Rome were covered by television worldwide.



The Forwarders List of Attorneys  
Our Referrals Mean Business

**Click here** to receive a copy of our printed directory and/or send claims through The Forwarders List.



[Receive Our E-Newsletter](#)

### Your Opinion Matters!

**Comments?  
Suggestions?**

We want to hear from you. Tell us how we're doing and what improvements you would like to see by clicking here.

**Debt Connection Symposium and Expo 2012**

Red Rock Hotel, Las Vegas, NV

September 10-13, 2012

**\*The Eastern Region Triadic Day**

LaReggia Restaurant at Meadowlands Plaza Hotel, Secaucus, NJ

October 3, 2012

**\*CLLA Meeting**

Hilton Universal City, Universal City, CA

October 12, 2012

**\*NARCA 2012 Fall Collection Conference**

Marriott Baltimore Waterfront, Baltimore, MD

October 17-20, 2012

**\*FENCA Conference**

Madrid, Spain

October 18-21, 2012

**\*20th Annual Financial Services Collections & Credit Risk Conference**

Talking Stick Resort, Scottsdale, AZ

October 24-26, 2012

**\*CLLA Conference**

Sheraton New York Hotel and Towers, New York, NY

November 8-10, 2012



## Free Consultation

If you are using a special coupon or promo code, include it here. Or, indicate if the coupon must be printed and presented in person. Is the coupon transferable? If so, encourage recipients to share the offer with friends and family to maximize the viral effect of the coupon. Add a link to your website with more information to drive traffic and to gauge what offers your clients find most appealing.

Offer Expires: Enter Expiration Date here

[Forward this email](#)



Try it FREE today.

This email was sent to amy@forwarderslist.com by [amy@forwarderslist.com](mailto:amy@forwarderslist.com) | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

The Forwarders List of Attorneys | 100 Overlook Drive | 2nd Floor | Princeton | NJ | 08540