

Having trouble viewing this email? [Click here](#)



JUNE 2012

Moving Forward

The Forwarders List of Attorneys

100 Overlook Drive, 2nd Floor

Princeton, New Jersey 08540

800-638-9200 Fax: 609-375-2753

www.forwarderslist.com



Publisher's Memo

Happenings Around the Industry



Dear Friends and Colleagues,

As we reach the halfway point of 2012 it's worth taking stock of what's happening in our industry.

On the commercial side, the CLLA and CCAA recently announced plans to formally separate into two entities (see their press release below in this newsletter). I'd like to take this opportunity to let everyone know that I currently serve on the CCAA's Executive Council and am Chair of the CLLA's Membership Committee - meaning that Forwarders List and the interest of all of our clients will be well represented in this transition. With change comes uncertainty, but it is our belief that this change will be positive for all affected. As details are announced in the coming months, updates will be provided in our newsletter.

On the retail side, NARCA held its Spring meeting last month in San Diego and it was clearly a successful convention. Attendance was good, and the mood was positive but reserved as fear of low inventories from creditors dominated discussions. This issue (declining inventories) makes us more valuable than ever as law firms look to develop new clients to keep profitable. To meet the demand for new business, we are

developing relationships with new clients every day.

Forwarders List is involved with a number of trade organizations outside of CLLA and NARCA, but these two trade groups represent a good indicator of what is going on with both the commercial world and the consumer world, respectively. Our contacts outside of these groups mirror the same thoughts about our industry: claims are down overall, compliance issues continue to increase, and there is uncertainty about when things would pick up.

On the client side of things, we continue to help improve attorney networks and educate our colleagues about the value of the Law List bond. Our progress in this area has been outstanding and we look forward to continued success.

We will continue to keep you informed in the coming months to better help your business. As always, feel free to reach out if you have any questions.

Regards,

Gary

The CLLA And CCAA Would Like To Announce A New Business Structure

On May 2, 2012, the Commercial Law League of America's Board of Governors unanimously voted to change the CLLA business model.

The Commercial Law League of America and the Commercial Collection Agency Association will become separate entities with a distinct alignment for further business opportunities on behalf of their respective members.

"The CCAA membership looks forward to the new structure and its ability to offer an even stronger strategic partnership with CLLA, an alliance it has had for over 40 years," says Annette Waggoner, Executive Director, Commercial Collection Agency Association.

"This new business model will help both organizations grow and thrive in the modern commercial law market," says CLLA Executive Vice President Oliver Yandle.

An Implementation Committee has been formed to address the structural and contractual changes needed to implement the decision. The committee is expected to present its report to the CLLA Board of Governors by Aug. 1, 2012.

Please feel free to contact the CLLA office with any questions at (312) 240-1400. We will keep members informed about any related future announcements via e-mail and our Web site, www.clla.org.

NARCA Members Urged To Find Common

In This Issue

The CLLA And CCAA Would Like To Announce A New Business Structure

NARCA Members Urged To Find Common Ground With The American Bar Association

Standards Summit Announces Exciting Agenda and Distinguished Advisory Board

What do YOU think?

Gary's Calendar of Events

WELCOME!

Welcome to the newest members of
The Forwarders List!

Ground With The American Bar Association

NARCA recently hosted another successful collections conference on May 16-19, 2012, at the Hilton Bayfront in San Diego. One highlight of the conference was the presentation by Donald Lampe of the Dykema firm called "Perspectives On Power: Consumer Financial Protection Bureau Takes On Debt Collection." Don is the former Chair of the Consumer Financial Services Committee ("CFSC") of the Business Law Section of the American Bar Association. He provided an insightful look at the CFPB and how it may be using its powers of regulation, examination, supervision and enforcement with respect to collection attorneys and their financial services clients. Read [more](#).



Click [here](#) to request a list of these firms.

Food for Thought

"The most important single ingredient in the formula of success is knowing how to get along with people."

- Theodore Roosevelt

Standards Summit Announces Exciting Agenda and Distinguished Advisory Board

April 20, 2012 - The industry's very first Process Serving Standards Summit has just announced its agenda and advisory board. The goal of the summit is to initiate voluntary standards and best practices specifically for the collection industry's process serving. The summit will take place July 10-11, 2012 in Denver bringing together collection industry professionals involved with litigation.

The agenda for the Process Serving Standards Summit includes an impressive list of speakers. Some highlights include, Patrick J. Morris, CEO of ACA International and a standards industry veteran, presenting "Industry Standards: An Experienced View". Jacques Machol III, Co-Manager of Machol & Johannes, will speak with a Colorado judge on the subject of "Process Serving and Collection Litigation". Scott Levine, President of JJJL Process, will describe the latest developments in "New Technology and Process Serving". The Summit welcome address will be delivered by David Silverman, President of the Colorado Creditor Bar Association and Managing Member of Silverman/Borenstein.

The Summit has also announced a distinguished list of Advisory Board members - Tom Balcerzak of AACA, Beau Hays of Hays & Potter, Scott Levine of JJJL Process, Nick Machol of Machol & Johannes, Mike Debski of Rubin & Debski, Ron Canter of The Law Offices of Ronald S. Canter, Matt Russell of TrakAmerica, Jim Mastriani of Velocity and Ben Zarzaur of Zarzaur & Schwartz.

"In real life, the most practical advice for leaders is not to treat pawns like pawns, nor princes like princes, but all persons like persons."

- James MacGregor Burns

TRIVIA

What state was the home of the U.S. auto industry before World War I and the rise of Michigan?

Answer: Indiana, where there were once hundreds of automakers. The last,

For more information on the Process Serving Standards Summit, please check out the conference website - www.processservingstandards.com.

Contact

For more information on the Process Serving Standards Summit, please contact Joel Rosenthal at (561) 312-7602, via email at joel.rosenthal@jjlprocess.com or visit www.jjlprocess.com.

What do YOU think?

Now that summer is upon us, how do you plan your vacation?

- A. I plan months in advance, with lots of research
- B. I prefer spur-of-the-moment planning to take advantage of last-minute deals
- C. I have a vacation home/time share we always go to
- D. Vacation? What's that?!?!
- E. Other _____

To participate in our poll questions, submit your answer and the reason(s) why by clicking [here](#).

**We will select one winner at random
who will receive a \$25 Gift Card.**

The results will be posted in next month's issue of "Moving Forward."



***Last month, we asked what is the best way
to honor a mother on Mother's Day.
Here's what you had to say:***

While the traditional gifts of perfume and jewelry were nice, and dining at a favorite restaurant or being given the day off were appreciated, the majority of you agreed that creating unique gifts was by far the **BEST** way to honor their Moms.

In fact, our Bonus Question winner, **Chet Groff** from *Tek Collect*, shared with

Studebaker, shut down its operations in 1963.

The Indianapolis 6500 auto race, held annually on Memorial Day weekend, dates back to 1911, when Indianapolis was an auto-manufacturing center.

CONGRATULATIONS!

**CLLA Member *Liviu Vogel*
Quoted In Housing
Publication Article**

Creditors' Right Section Representative *Liviu Vogel* was quoted in a Housing Wire article last week about the Florida Supreme Court and *Pino v. Bank of New York Mellon*.

Vogel, of Salon Marrow Dyckman Newman & Broudy LLP, commented on the case's significance for banks that work in Florida.

To read Vogel's comments, and more about the case, click [here](#)!

East Coast Firm Volunteers At Food Bank Donation Event

Employees from creditors' rights and special education law firm

us the special gift he once made for his Mom:

"I went to the Public Library and researched the major events of the year that she was born. Using that data I created a book for her listing those events and the dates of each occurrence. Along with this book, I gave Mom a piece of glass art that I picked up at a gallery. The piece that I selected had her favorite colors in it."

Now THAT'S what Moms want - great gift, Chet! Your \$25 MasterCard gift card will be mailed to you.

Also, congratulations to our overall May Poll Question Winner,

Mary Bouffard from San Diego Credit Association!

Look for your prize, a \$25 Starbucks gift card, in the mail!

Thanks to everyone who participated.

Gary's Calendar of Events

If you would like to meet with **Gary Tier** at any event he is attending *, please click [here](#) to request a meeting, or click on the event title for more information.

DBA International's 2012 Executive Retreat

Hawks Cay Resort, Duck Key, FL
June 18 - 20, 2012

***IACC Annual Mid-Year Conference**

Boston Marriott Long Wharf, Boston, MA
June 21 - 23, 2012

***Process Serving Standards Summit**

Four Seasons, Denver, CO
July 10 - 11, 2012

ACA's 73rd Annual Convention & Expo

Westin Diplomat Resort & Spa, Hollywood, FL
July 17 - 20, 2012

Goldman & Warshaw, P.C.

planned to participate on May 5 in the Brake The Hunger Cycle Tour, sponsored by St. David's Episcopal Church in Kinnelon, N.J.

Proceeds from the tour -- New Jersey's largest charity bike event, with 5 routes for all levels of cyclists (4-mile, 12-mile, 25-mile, 40-mile and 62-mile "metric century" routes) -- help feed the hungry in New Jersey.

The firm, which has offices in New Jersey, New York and Pennsylvania, also donates several times a year to The Community Food Bank of New Jersey, which receives 50 percent of the profits from the Brake the Hunger event.



The Forwarders List of Attorneys
Our Referrals Mean Business

Click here to receive a copy of our printed directory and/or send claims through The Forwarders List.



**Receive Our
E-Newsletter**

***CLLA Strategic Planning & Leadership Conference**

Fontainebleu Miami Beach, Miami FL
August 2, 2012 - August 5, 2012

FENCA CSA DBSG Annual Conference & Exhibition

Birmingham Metrople Hotel, Birmingham, UK
September 5-6, 2012

Your Opinion Matters!

*Comments?
Suggestions?*

We want to hear from you.
Tell us how we're doing
and what improvements
you would like to see
by clicking **here**.

Back to Top

[Forward this email](#)



This email was sent to amy@forwarderslist.com by info@forwarderslist.com |
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

| 100 Overlook Drive | 2nd Floor | Princeton | New Jersey | 08540



Try it FREE today.