

Hey! Your Socks Don't Match



Last week, as I was getting dressed in the morning, I heard the angelic voice of a sweet six-year-old saying, "Hey! Your socks don't match! Why are you wearing them like that?" It was a funny interaction and a "teachable moment" as the saying goes. I explained that my socks never match. I made this change in my routine a few months ago as a daily reminder that things don't have to be done in a certain way simply because that's the way we've always done them. It's okay to change things up. It's good to be different and to try new things. It's good to be unique and to make an impression.

We have routines and form habits in both our professional and personal lives. And don't get me wrong! When something works and it's healthy and positive, we should keep doing it. Routines are essential because they provide stability and comfort for all involved (especially children). I'm a staunch believer in establishing good habits, routines, structure and processes to get things done efficiently. But sometimes it's good to sprinkle in a few changes to freshen things up and stimulate new ideas. Change can also spark creativity.

Change is not always easy and sometimes, we should proceed cautiously. We recently had a client who copied us on his individual placement letters. Now, he sends us only a monthly report and as a result, we no longer see the actual letters. A situation came up that would have been caught sooner if the process hadn't changed. Luckily, no real harm was done. But...it's a reminder that change has short- and long-term effects, some of which are not immediately visible, which is why we should think it through.

It's taken me a while to get used to mismatched socks and I know somewhere in heaven my grandfather is shaking his head at me because a wrinkle in his shirt or something not perfectly folded drove him crazy. But he has a broader view now, and I hope he is proud of me for being flexible and wanting to be better, every single day.

At Forwarders, we're willing to try new things and even be mismatched-if it means getting the job done. We are always pursuing better ways to help our clients.

-Gary

Trivia:

1) On Memorial Day, do we put the American flag at half-staff all day?

Did you Know?

Originally known as Deocration Day, Memorial Day originated in the years following the Civil War and became a federal holiday in 1971.

96 Members of the 116th Congress have served in the US military.

To participate in our trivia questions, submit your answer by clicking [here](#).



Fat Stacks: How Much Does it Cost to Start a Law Firm?

Do you have \$500?

Good. You're the proud owner of a new law firm! (Seriously, congratulations.)

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Consumer Financial Protection Bureau Proposes Regulations to Implement the Fair Debt Collection Practices Act

Today the Consumer Financial Protection Bureau issued a Notice of Proposed Rule Marking (NPRM) to implement the Fair Debt Collection Practices Act (FDCPA)

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Consumer Financial Protection Bureau Files Suit Against Forster & Garbus, LLP

Washington D.C. - The Consumer Protection Bureau today filed a lawsuit in the federal district court in the Eastern District of New York against Forster & Garbus, LLP, a New York debt-collection law firm.

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China's Rich Are Different: They Don't Buy Superyachts

In the wake of campaign against corruption, conspicuous toys have become hard to sell.

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Quotes

"True heroism is remarkably sober, very undramatic. It is not the urge to surpass all others at whatever cost, but the urge to serve others at whatever cost."

-Arthur Ashe

"And I'm proud to be an American, where at least I know I'm free. And I won't forget the men who died, who gave that right to me."

-Lee Greenwood

Calendar of Events

If you would like to meet with [Gary Tier](#) at any event he is attending, please click [here](#) to request a meeting.

IACC & CLLA joint conference
San Diego, CA
July 12th - 14th
www.ella.org
www.commercialcollector.com



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