

## It All Depends



The importance of perspective is underrated. It affects almost every aspect of our lives; yet, we don't take the time to realize there are different ways to look at the same thing. The Cambridge Dictionary defines it as, "a particular way of considering something."

When interacting with customers and co-workers, we should always consider their perspective. How can we solve problems if we don't understand different points of view or how someone else might see something? Too often, we are not able to understand where another person is coming from. We see the situation only through our own eyes, through our own frame of reference because it takes effort to see it any other way. Do we realize that our perspective is merely one point of view? Ours!

In the law list business, we're often in the middle of the client-law firm relationship, where we navigate and manage two or three perspectives on one issue. Most of the time, it's a matter of stepping back and seeing all sides. We're proud to say that we're good at facilitating productive discussions and solving problems. We take the time to consider all perspectives.

The next time you're at odds with someone, take the time to think about his or her perspective. Where is it coming from? Once we understand each other, we can help each other. A video posted by The OpMarket ([www.theopmarket.com](http://www.theopmarket.com)) at <https://youtu.be/peKmo22dCX4> illustrates why perspective matters in both our personal and professional lives.

-Gary

### Trivia:

1. What is on the inside of the leaning tower of Pisa?
2. Which historical event do Americans celebrate on the 4<sup>th</sup> of July?
  - a. Official signing of the Declaration of Independence
  - b. George Washington's birthday
  - c. The first shots of the American Revolution
  - d. Formal adoption of the Declaration of Independence

### Bonus Question:

True or False: Bristol, Rhode Island is home to the world's oldest Independence Day celebration, it dates back to 1785!

To participate in our trivia questions, submit your answer by clicking [here](#).



## Perspective Matters

[When you look in the mirror, what do you see?](#)

Most of us would instinctively say that we see ourselves, but of course we're really looking at a reversed image of what others see. We're so conditioned to seeing ourselves this way, many of us think photographs of us look somehow wrong or even unflattering. Our perspective of our image is inaccurate, but it's nonetheless how we see ourselves through our mirror.

[Read more](#)

## Your Perspective Matters: Focusing on the Important Things

*"Successful people maintain a positive focus in life no matter what is going on around them. They stay focused on their past successes rather than their past failures, and on the next action steps they need to take to get them closer to the fulfillment of their goals rather than all the other distractions that life presents to them."*

-Jack Canfield

[Read more](#)

## Will a trade war with China impact American Consumers?

On Friday, President Donald Trump announced tariffs on \$50 billion worth of Chinese imports. Tariffs of 25% will be applied to goods that contain "industrial significant technologies."

[Read more](#)

## As 4th of July Approaches, Fireworks Business Booming

### Quotes

"I don't go by or change my attitude based on what people say. At the end of the day, they, too, are judging me from their perspective. I would rather be myself and let people accept me for what I am than be somebody who I am not, just because I want people's approval."

-Karan Patel

"The only thing you sometimes have control over is perspective. You don't have control over your situation. But you have a choice about how you view it."

-Chris Pine

## Calendar of Events

If you would like to meet with [Gary Tier](#) at any event he is attending, please click [here](#) to request a meeting.

ACA Annual Conference  
Nashville, TN  
July 23 - 25  
<https://www.acainternational.org/default>

CLLA  
Universal City, CA  
September 21  
[www.clla.org](http://www.clla.org)



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### Your Opinion Matters!

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